

# 2023 ANNUAL REPORT



SERVING OUR MEMBERS. Always.

## **BOARD OF DIRECTORS**



Gary Fish

Board President

Brandon, S.D.

District 6 Director



Dan Leuthold

Board Vice President

Ellsworth, Minn.

District 8 Director



Dave Daniel
Board Treasurer
Wentworth, S.D.
District 4 Director



Board Secretary
Brookings, S.D.
District 1 Director



Rodney DeMent
Board Member
Humboldt, S.D.
District 7 Director



**Dr. Leslie Heinemann**Board Member
Flandreau, S.D.
District 3 Director



Gregg Johnson
Board Member
Pipestone, Minn.
District 9 Director



Mark Rogen
Board Member
Garretson, S.D.
District 6 Director



Eucas Roskamp

Board Member

Jasper, Minn.

District 10 Director



Ann Vostad

Board Member

Volga, S.D.

District 2 Director



Allan Weinacht
Board Member
Colton, S.D.
District 5 Director





## STRATEGIC LEADERSHIP TEAM



Tim McCarthy
General
Manager/Chief
Executive Officer



Jason Maxwell
Chief
Financial
Officer



Kimberlee Hansen Vice President of Human Resources and Member Services



Justin Moose Vice President of Technology



Ted Smith
Vice President
of Engineering
and Operations



Carrie
Vugteveen
Vice President of
Public Relations



Brenda Schelhaas Executive Assistant

# Continued Load Growth: 2023 Overview

Sioux Valley Energy is a growing electric utility with consistent positive load growth year after year. The average load growth in 2023 was just over four percent. This growth requires significant investment but also contributed to the Cooperative's ability to delay a rate increase until 2024. In 2023, Sioux Valley Energy added more than 670 new services to the system; constructed or replaced 105 miles of line; and handled more than 235,000 phone calls from members. Nearly 955,000 megawatt hours were purchased from our power suppliers, and we returned \$2.88 million in capital credits to the membership.

The Cooperative remains in strong financial condition, with rates holding steady in 2023 through the help of deferred revenue, growth (as mentioned above), and a temporary reduction in line replacement. However, a rate adjustment was approved by the Board of Directors starting in April 2024 due to ongoing rate pressures resulting from increased costs for material, equipment, operations, financing, and power supply. Current financial forecasts do indicate the need for future rate increases as well.

A 140-panel, 60kW community solar array was commissioned on June 6, 2023 on the grounds of the Colman headquarters. Sioux Valley Energy members had the opportunity to purchase a subscription for the panels. During its first six months of service in 2023, the array generated 51,335 kWhs for a capacity factor of 20.5 percent. Revenue generated through the end of 2023 for the participating members was \$5,267 which equates to \$37.62 per subscription. In 2023, the array offset a total of \$1,815 in demand costs for the Cooperative.

Approximately 50 percent of Sioux Valley Energy's power bill from its power suppliers is based on demand. In efforts to reduce those demand charges, the Cooperative launched a residential coincidental peak demand rate pilot program



**Gary Fish** Board President

Tim McCarthy General Manager/CEO

in 2023. Once the pilot concludes, the Cooperative plans to analyze its effectiveness and survey participating members to gain insight from them. The Sioux Valley Energy internal rate committee routinely reviews other rate strategies that may reduce peak demand on the electric system.

An adjustment was made to the Cooperative's annual meeting format in 2023, hosting the event in three locations. Hartford served as the main meeting site with the meeting livestreamed to two remote locations in Volga and Luverne. This format resulted in increased attendance with more than 1,400 people taking part in the three locations. The three locations allowed more people to take part, and the Board of Directors made the decision to utilize the three-location format again in 2024.

Each year is unique and 2023 was no exception, but what doesn't change is our employees' commitment to members. The mission statement of "Serving Our Members. Always." is more than just a tag line for our employees. They live it each day and we thank them for all that they do for the Sioux Valley Energy membership!

# Minutes of the Annual Meeting

## of the membership of the Sioux Valley-Southwestern Electric Cooperative, Inc.

#### June 6, 2023

Pursuant to notice having been given on the 18th day of May 2023, the annual meeting of the members of the Sioux Valley-Southwestern Electric Cooperative, Inc. (dba Sioux Valley Energy) was held on Tuesday, June 6, 2023, in three locations. The main meeting site was at West Central School, Hartford, SD with remote meeting sites at Sioux Valley School, Volga, SD and Generations Event Center, Luverne, MN. A member appreciation event featuring The Barn Flies was held in conjunction with the meeting in Hartford. Entertainment was provided by Allie LaRock in Luverne, MN.

Carrie Vugteveen, Vice President of Public Relations, gave the invocation and The Barn Flies led the National Anthem.

Carrie Vugteveen introduced the members of the Sioux Valley Energy Board of Directors.

Carrie Vugteveen welcomed former employees and directors, special guests/dignitaries, legislators, G&T representatives, and the Sioux Valley Energy Operation Round Up® directors.

The business meeting was called to order at 7:10 p.m. by Board President Gary Fish, who presided as Chairperson, and Don DeGreef, Board Secretary, acted as Secretary for the meeting.

The Secretary presented the Notice of the Meeting and the Proof of Mailing and reported that a quorum was present with 530 members registered. A motion was made by Gaylord Hansen and seconded by Kris Nordby to approve the minutes of the June 7, 2022 annual meeting as printed in the 2022 Annual Report. The motion carried.

Dave Daniel, Board Treasurer, presented the treasurer's report for 2022. A motion was made by Arnold Lusch and seconded by Zena Honnellio that the treasurer's report be approved as presented. The motion carried.

## GENERAL MANAGER/CEO REPORT/ EMPLOYEE AWARDS

The management report was presented by General Manager/ CEO Tim McCarthy. As part of the management report, Manager McCarthy recognized the following Sioux Valley Energy employees for their years of service with the Cooperative:

- LeAnn Nelson, Manager of Accounting 25 years
- Chad Williams, Operations Manager 25 years
- Kimberlee Hansen, Vice President of Human Resources and Member Services – 30 years
- Jim Kuyper, Lead Staking Engineer 30 years

Board President Fish presented a Resolution of Appreciation to Debra Biever. Debra Biever dedicated 27 years of her career to Sioux Valley Energy.

Manager McCarthy recognized the students who will be part of the next EmPOWER Youth Leadership Program. He also introduced the EmPOWER scholarship recipients for this past school year.

#### **ADJOURNMENT**

There being no further business to come before the meeting, Gary Fish declared the meeting adjourned at 7:30 p.m. Don DeGreef, Secretary

### 2023 HIGHLIGHTS

#### C.L.A.S.S. Grants

Sioux Valley Energy provided a total of \$5,000 in C.L.A.S.S. (Cooperative Learning and Scholarship Supplies) grants to 10 area teachers. Teachers (or friends and family on their behalf) submitted an online entry to the Cooperative, and grant recipients were selected through a drawing which was held live via Facebook.





### Community Solar

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#### National Attention

Sioux Valley Energy employees and members were featured in national Touchstone Energy Cooperative commercials and advertisements. Film crews were on location in the Cooperative's service area in June 2023 to shoot the ads. The commercials focused on both safety and committment to community.



### Annual Meeting x3

Sioux Valley Energy's annual meeting was held in three locations in June 2023. Hartford served as the main meeting site with the meeting livestreamed to two remote locations in Volga and Luverne. This format resulted in increased attendance with more than 1,400 people taking part in the three locations.





### **Updated** Logo

The Cooperative logo underwent a refresh in 2023. The logo reflects the historical and highly recognizable brand of the Cooperative. There are three horizontal lines signifying the member, the board, and employees.



Sioux Valley Energy began construction in July 2023 on a facility expansion project at its Brandon location. The expansion of the current facility will add offices, truck and wash bays, additional space for the warehouse, and a training facility for employees.

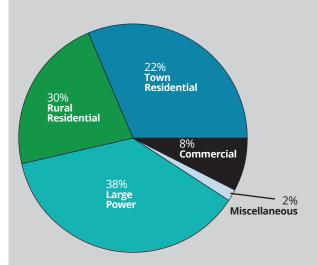
## **FINANCIALS**

# SIOUX VALLEY ENERGY STATEMENT OF OPERATIONS

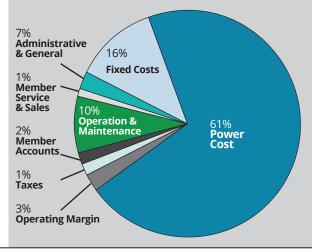
For Years Ended December 31, 2023 and December 31, 2022

Tor rears Ended December 51, 2025 and 1	2023	2022
Operating Revenues:		
Revenue from Electric Sales	\$100,147,813	\$92,637,236
Total Operating Revenue	\$100,147,813	\$92,637,236
Operating Expenses:		
Cost of Power	61,065,030	56,807,142
System Operations and Maintenance	10,371,177	9,671,731
Member Accounts Expense	1,947,283	1,854,398
Member Service and Sales Expense	1,039,791	1,002,341
Administrative and General Expense	6,750,580	6,386,894
Depreciation	8,288,325	7,719,747
Interest	6,564,734	5,953,105
Taxes	1,389,905	1,343,609
Other Expense	135,594	111,827
<b>Total Operating Expenses</b>	\$97,552,419	\$90,850,794
Operating Margins	\$2,595,394	\$1,786,442
Non-operating Margins		
Merchandising	(449,957)	(673,239)
Interest Income	446,064	214,094
Gain (Loss) on Sale of Equipment		
or Property	(1,231)	(50,394)
Total Non-operating Margins	(5,124)	(509,539)
Capital Credits from Associated		
Organizations	5,951,026	7,630,264
Net Margins	\$8,541,296	\$8,907,167

## 2023 Revenue Categories



## How the Dollars Were Spent in 2023



## 2023 BY THE NUMBER

#### SIOUX VALLEY ENERGY

## **BALANCE SHEET** December 31, 2023 and 2022

	2023	2022
Assets:		
Distribution and General Plant	\$325,307,819	\$295,031,290
Less Depreciation	63,448,023	60,658,323
Net Plant	261,859,796	234,372,967
Other Property and Investments		
Investments	63,959,026	59,622,779
Investments	63,959,026	59,622,779
Current Assets:		
Cash	6,264,035	7,619,107
Accounts Receivable	9,116,774	11,244,428
Inventory	8,603,386	9,361,972
Other Current Assets	1,026,971	823,085
Total Current Assets	25,011,166	29,048,592
Deferred Debits	1,419,581	3,859,062
Total Assets	\$352,249,569	\$326,903,400
Equities:		
Patronage Capital	\$109,076,994	\$103,455,226
Other Equities	5,067,408	4,583,636
Total Equities	114,144,402	108,038,862
Liabilities:		
Long-term Debt	208,582,737	191,089,578
Current Liabilities		
Current Maturities of Long-term Debt	8,821,000	7,685,000
Notes Payable	5,000,000	-
Current Lease Liability - Operating	41,689	-
Accounts payable	5,831,768	8,100,931
Other Current and Accrued Liabilities	5,434,629	5,334,621
Total Current Liabilities	25,129,086	21,120,552
Other Liabilities		
Member Deposits	836,840	921,602
Deferred Credits	3,556,504	5,732,806
Total Liabilities	238,105,167	218,864,538
Total Equities and Liabilities	\$352,249,569	\$326,903,400

677 new meters added

29,082 total services

**706** rebates to members totaling

- \$88**7**,**819** for energy efficiency

\$1.75 million in savings from load management

\$2.88 million capital credit/ estate retirement

\$100.14 million total operating revenue

105 miles of line constructed

total utility plant reaches \$311 million

**63** average outage minutes

- 99.988% reliability

933 million kWhs sold

110 employees

# SERVING OUR MEMBERS. Always. SIOUX VALLEY ENERGY EMPLOYEES



Cole Anderson Paul Anderson Deborah Barger Bruce Barrick Fliza Barron Matthew Behlings Joshua Bjorklund Brian Bjorum Angela Boughton Kim Brown Shawn Bruns Jay Buchholz Derek Bundesen Cody Bunkers Molly Burmeister **Heather Buss** 

Andrew Chmela

Alex Christensen Chinelle

Christensen Jan Christiansen Matthew

Determan Ross Dixon Tanner Donelan Dan Doyle Tim Durst Steven Dvergsten Jake Dybedahl Terry Ebright Josh Entzel Cathy Feste Tim Fey

Dana Foster

Pevton Friesz Cody Fritz Reggie Gassman Jim George Lori George Chris Graff Sheila Gross Ryan Gruber Kim Hansen Kim C Hansen Sarina Hanson Sharla Haugen Landon Hazelton Melissa Hennings Daren Hoffer Amanda Hoffman Jeffery Huebner

Ryan Hyland Adrian Ilchuk David Jensen Lisa Johnson Robert Johnson Ioshua Kearin Brenda Kleinjan Holly Kruger Toni Kruger Parker Kuchta Jim Kuyper Chad Lade **Brandon Lane** Jason Langford Gwen Larsen Jody Lebahn Kara LeBrun

Derek Locke Jordan Long Casey Lowe lace Martens lason Maxwell Tim McCarthy Brian Meyer Justin Moose Craig Namken Steve Neises Michele Nielson Kim O'Farrell Michael Oines Rvan Olson Elliot Ostercamp Garth Park

Stacey Pierce

Ben Pierson
Terry Plecity
Trevor Reif
Tony Remund
Jeremy Rollag
Jager Rus
Jason Sage
Paul Schamber
Brenda Schelhaas
Tim

Schoolmeester Tom Sebert Matt Seivert Nicolas Smith Ted Smith Colton Spader Kyle Thomson Michael Uhing Derry

Van Hofwegen Amy Voelker Larry Voss Carrie Vugteveen Joan Wangberg Michele Wanner Chad Williams Molly Williams Kendra Wire Sandy Zwart